

# J. A. MEYERS AND COMPANY

MANUFACTURERS OF COLLEGE AND FRATERNITY JEWELRY  
1031 WEST SEVENTH STREET • LOS ANGELES 14, CALIF. • TRinity 7759



over 30 years

CLUB PINS  
AWARDS • MEDALS  
ATHLETIC CHARMS  
TROPHIES • PLAQUES  
CLASS PINS • RINGS

April 25, 1949

IMPPRO, Inc.  
Hal Roach Studios  
Culver City, California

Attn: Mr. Herbert L. Strock  
National President

Dear Mr. Strock:

We are returning your pin and key and upon careful examination we feel that we will be able to produce them exactly as yours. Our dies are somewhat different and we will be very happy to remake them so as to conform to your samples. We do not plan to charge for the remaking of this die and in addition we will be very pleased to also make a die for your official key which we never did have.

Our prices quoted in this letter are based on some sort of a quantity sold direct to your office. We would agree to sign a contract protecting your emblem from unauthorized sale and use and at the same time remitting a 10% rebate to your office annually based on sales of the official pins and keys to the various chapters or to your office, whichever you desire.

Prices will be as follows:

10K pin	\$4.65 ea.
10K key	\$5.75 ea.

5.75 } BALFOUR  
6.75 }

Add 20% federal tax and 3% state tax to the above prices. Your actual cost considering the rebate will be \$4.18½ and \$5.16½ respectively. (before taxes)

FRCA

With regard to the certificates which you now have printed "Alpha Chapter" the only way to use these would be to hand block out these words and letter over in white the particular chapter letters needed. This can be done by a man we know who specializes in hand lettering. I do not know, however, what his charge would be and would have to have the quantity and a sample of the certificate to show him. I do not think that it would be too costly.

Should you desire to purchase new certificates they are available at the same price as before whether "Alpha" appears thereon or not.

We trust that this information will be what you wanted and that we can be of service to you in the very near future.

Cordially yours,

J. A. MEYERS AND COMPANY

*J. A. Meyers*  
Sales Promotion Department

FAM/jt

*Balfour*